

SCORPIO '89 XR4Ti



IMPORTED FROM GERMANY FOR
LINCOLN-MERCURY DIVISION

FROM GERMANY:
A COMFORTABLE APPROACH
TO PERFORMANCE DRIVING.

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here comes a time in the life of many drivers when a car from any country other than Germany will not satisfy the hunger for automotive performance and style.

Presenting a two-course serving of road-ready satisfaction: the Scorpio touring sedan and the XR4Ti sport coupe.

Built in West Germany and imported for Lincoln-Mercury,

these impressive automobiles are the result of Ford of Germany's 50-plus years of experience. Cars engineered to meet the demands of demanding drivers. Cars that deliver impressive handling, precise steering, responsive power and a level of

comfort you'll soon add to your personal list of automotive requirements.

Choose Scorpio for its independent suspension, smooth

V-6 power and four-wheel-disc anti-lock brakes. Choose XR4Ti for its turbocharged excitement and distinctive styling. Choose either for the performance you expect from Germany...and the comfort you wouldn't.

Scorpio and XR4Ti. Experience them firsthand at select Lincoln-Mercury dealers. ■

XR4Ti in Black with optional moonroof.



Scorpio in Black.

SCORPIO
GERMAN PERFORMANCE
YOU CAN BE
COMFORTABLE WITH.

Like many fine German automobiles, the Scorpio touring sedan learned to run in the Black Forest. But unlike others, Scorpio also learned to be comfortable with people.

Built in Cologne, West Germany, Scorpio's performance is unmistakably German. Power rack-and-pinion steering and a fully independent suspension provide crisp handling and precise control. An electronically fuel-injected V-6 gives Scorpio

smooth, responsive power. Power-assisted four-wheel-disc anti-lock brakes (ABS) give Scorpio an advanced braking system. All of the things that make Scorpio a refined German performer. And then the final touch was added—an interior

designed for exceptional comfort.

To add peace of mind to the many benefits of owning such a fine automobile, Scorpio owners are covered by an ownership program* as unique as the car itself. It includes a *Guaranteed Resale Value Program*, *Scorpio RoadCare* and a free *loaner car* during service visits. There's even a *European Delivery Program* which enables you to take delivery of your new Scorpio in Germany.

Ask for additional information on all of these valuable Scorpio programs and experience the performance and comfort of Scorpio at select Lincoln-Mercury dealers. ■

*Certain restrictions apply to these programs. For a complete description of the terms and conditions, ask a dealer for a copy of the programs. Free loaner car available at participating dealers. RoadCare is a Ford Auto Club program.



Scorpio in Strato Silver Metallic.



Scorpio interior in optional Raven leather.

XR4Ti
WHEN YOU'RE READY
FOR EXCITEMENT.

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hen you're ready for the pulse-quickening thrills and excitement only an authentic sports coupe can deliver, take XR4Ti for a ride.

Imported from Germany by Lincoln-Mercury, XR4Ti has an exciting, aerodynamic body style that helps it slip through the air and cling to the road. But advanced styling isn't the

only thing XR4Ti has going for it. It's got technical features to back up its good looks. Like a 175-horsepower fuel-injected turbocharged engine. A four-wheel independent suspension and quick rack-and-pinion steering provide crisp, responsive handling. Inside is an ergonomically designed environment

which is surprisingly roomy and comfortable. Great care was taken to place all gauges and controls in clear view or convenient reach.

So when you've had enough of cars that shout performance then whisper excuses, drive XR4Ti. Only at select Lincoln-Mercury dealers. ■



XR4Ti interior in optional Raven leather.



XR4Ti in Black.

THE XR4Ti/SCORPIO COMMITMENT

The uncompromising commitment that goes into every XR4Ti and Scorpio does not end when the cars leave Germany. On the contrary, it is then that the most crucial stage begins: assuring that each owner is satisfied; assuring that owning, driving, and servicing of XR4Ti and Scorpio is a totally pleasurable experience.

To attain that assurance, the XR4Ti/Scorpio Commitment begins when each car reaches North American shores. On its arrival at one of four ports, each car is individually inspected and test driven by specialists before it is shipped to the dealer. By the time a car arrives at a dealership, it already has undergone extensive port-side testing to confirm its high quality standards.

Once at the dealership, each car again is inspected, test driven, and given its final preparation before it is shown to potential customers.

Every dealership has been carefully selected to assure that it maintains the highest quality standards in its sales and service operations.

To ensure that parts are readily available, a national parts distribution center and eight regional parts centers have been established. Another important part of the commitment provides for direct communication with key Ford Parts and Service Division personnel through an 800 number.

Every owner is issued an owner identification card with the 800 number, which should be used if service-related problems arise.

The XR4Ti/Scorpio Commitment, essentially, is the assurance that owning and driving XR4Ti or Scorpio will be a pleasurable and fulfilling experience for as long as you have the car.



The Ford Extended Service Plan (ESP) provides added low cost repair protection that builds on your basic XR4Ti or Scorpio warranty. The number of additional covered components depends on which specific coverage plan you choose. Each plan—Ford ESP BASE, Ford ESP PLUS, Ford ESP TOTAL—also provides towing and rental car reimbursements on covered repairs. Ask your dealer for complete details on the Ford Extended Service Plan.

Participating Lincoln-Mercury dealers offer to guarantee their service work on your XR4Ti or Scorpio for as long as you own it. This Lifetime Service Guarantee means that you pay for a covered repair only once. If it ever has to be fixed again, the repairing dealer will fix it free. Free parts. Free labor. And it doesn't matter where the car was purchased.



Ask your dealer to show you a copy of this limited warranty.

PAID REPAIR PROGRAMS AFTER THE WARRANTY PERIOD.

Sometimes Ford Motor Company offers adjustment programs to pay all or part of the cost of certain repairs. These programs are intended to assist owners and are in addition to the warranty or to required recalls.

TECHNICAL SERVICE BULLETINS.

All vehicles need repairs during their lifetime. Ford issues Technical Service Bulletins (TSBs) and easy-to-read explanations describing unusual engine or transmission conditions which may lead to costly repairs. They also describe the recommended repairs and give new repair procedures. Often a repair now can prevent a more serious repair later.

Ask Ford Motor Company or a Lincoln-Mercury dealer about Ford-paid repair programs and TSBs relating to your XR4Ti or Scorpio.

To get copies of materials for your XR4Ti or Scorpio, call Ford toll-free at 1-800-241-3673.

In Alaska or Hawaii, call 1-800-241-3711.

In Georgia, call 1-800-282-0959.

You can also write Ford at Ford Customer Information Service, Post Office Box 95427, Atlanta, GA 30347. Please include your name, address, vehicle make, model and year, and engine and transmission type.

IS LEASING FOR YOU?

There may be considerable advantages in leasing a new XR4Ti or Scorpio.

Leasing can free up your capital and may reduce your monthly cash outlay. If the car is used for business, record-keeping may be simplified. A Lincoln-Mercury Dealer Leasing Association member can help design a lease program that is exactly right for you.

REGARDING THIS BROCHURE...

Specifications and descriptions used were in effect when this publication was approved for printing.

Lincoln-Mercury reserves the right to discontinue options at any time, or change specifications, equipment or designs without notice and without incurring obligation. Standard and optional equipment listed is subject to change. Some features described are optional at extra cost. Some options are required in combination with other options. Availability of some features may be subject to a slight delay.

Refer to XR4Ti and Scorpio owner's manuals for specific service requirements and added operations related to severe service applications.

SPECIFICATIONS	XR4Ti	Scorpio
Wheelbase (in.)	102.7	108.7
Length (in.)	178.4	186.4
Curb weight (lb.)	2923	3244
Weight dist. (% F/R)	53/47	52/48
Cargo space (cu. ft.)		
rear seatback up	17.7	19.7
rear seatback down	35.5	37.2
Headroom F/R (in.)	38.5/37.7	38.5/37.6 (without moonroof)
Legroom F/R (in.)	41.0/34.4 ^a	41.3/38.6 ^a
Layout	Front engine/rear drive	Front engine/rear drive
Engine	OHC turbocharged 4	60° twin-throttle V-6
Displacement (liters)	2.3	2.9
Fuel delivery	Multi-port electronic F.I.	Multi-port electronic F.I.
Horsepower (SAE)	175 @ 5000	144 @ 5500
Torque (SAE)	200 @ 3000	162 @ 3000
Transmission		
standard	5-spd manual	5-spd manual (late availability)
optional	3-spd auto ^b	4-spd auto
Suspension	Independent front/rear	Independent front/rear
Steering	Power variable-ratio rack-and-pinion	Power variable-ratio rack-and-pinion
Brakes (F/R)	Power disc/drum	Power disc/disc with anti-lock system

^a minimum ^b XR4Ti with automatic transmission rated 145hp at 4400 rpm, 180 ft.-lbs. at 3000 rpm.

BUCKLE UP—together we can save lives.

LINCOLN-MERCURY DIVISION

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