

1987

M E R C U R Y

SABLE

Y



OUR COMMITMENT TO QUALITY AND SAFETY ISN'T JUST SOMETHING WRITTEN ON PAPER. IT'S BUILT INTO OUR CARS.

There's clear evidence that it's working. Our cars have been the highest quality American-built cars for six consecutive years according to a 1986 sur-

vey of car owners.*

Our commitment to quality and safety goes even beyond the way we build our cars. The sales and service

staffs at our dealerships are part of that commitment. They're dedicated to your satisfaction as a Mercury owner.

With us, as with all the rest of Ford Motor Company, Quality is Job 1 six years running.

*Based on an average of owner-reported problems in the first three months of service of '86 models and in a six-month period on '81-'85 models designed and built in North America.



Sable LS in Medium Shadow Blue. Some features shown may be optional. See option list on page 22.

PLEASE STOP LOOKING AT IT LONG ENOUGH FOR US TO TELL YOU HOW PRACTICAL IT IS.

First off, it is front-wheel drive. With 60 percent of its weight over the driving wheels, Sable provides excellent traction in all weather and road conditions.

But would you expect anything less of a car that was designed and engineered to satisfy even the most serious drivers? To that end Sable is equipped

with power-assisted rack-and-pinion steering to deliver precise control and quick response.

And the suspension is fully independent and tuned to

deliver the ride and handling that used to be associated only with fine European road cars.

Nitrogen gas-pressurized struts front and rear promote

quick dampening response for better control on rough roads.

A 3.0-liter V-6 with multi-port electronic fuel injection is standard along with a stainless steel

exhaust system. The transmission is an efficient 4-speed automatic overdrive.



Sable LS in Medium Shadow Blue. Some features shown may be optional. See option list on page 22.

A DEDICATION TO DRIVER AND PASSENGER SAFETY MAKES IT ALL THE MORE BEAUTIFUL.

Safety was a priority with Sable from the very start. Its body is of unitized construction. It combines body and frame in a unified structure welded end-to-end to

form a high strength passenger capsule. The front section is designed to collapse in a progressive manner and absorb energy during impact to help maintain

the integrity of the passenger compartment.

Inside each door is a steel guard beam to provide additional side impact protection.

And the front pillars and roof are designed to withstand a force equal to 1½ times Sable's weight.

Inside, energy absorbing materials are used to help

cushion impact.

Sable's power-assisted ventilated front disc brakes offer faster recovery if the brakes get wet. There is also a brake proportion-

ing valve which, in effect, senses the vehicle's load and helps the driver avoid wheel lockup.



Sable GS in Bright Red Clearcoat Metallic. Some features shown may be optional. See option list on page 22.

WHEN IT COMES TO COMMUNICATING WITH THE DRIVER, SABLE IS A VERY INFORMATIVE AUTOMOBILE.

The development of Sable's instrumentation and controls was guided by ergonomics—the study of the interaction between man and machine. It involved the

evaluation of reach, hand/eye movement, frequency of use, field of vision, control design logic and numerous other design-based characteristics affecting

the driver.

Sable's standard instrumentation is of analog design, easy-to-read white numbers and graduations against a black

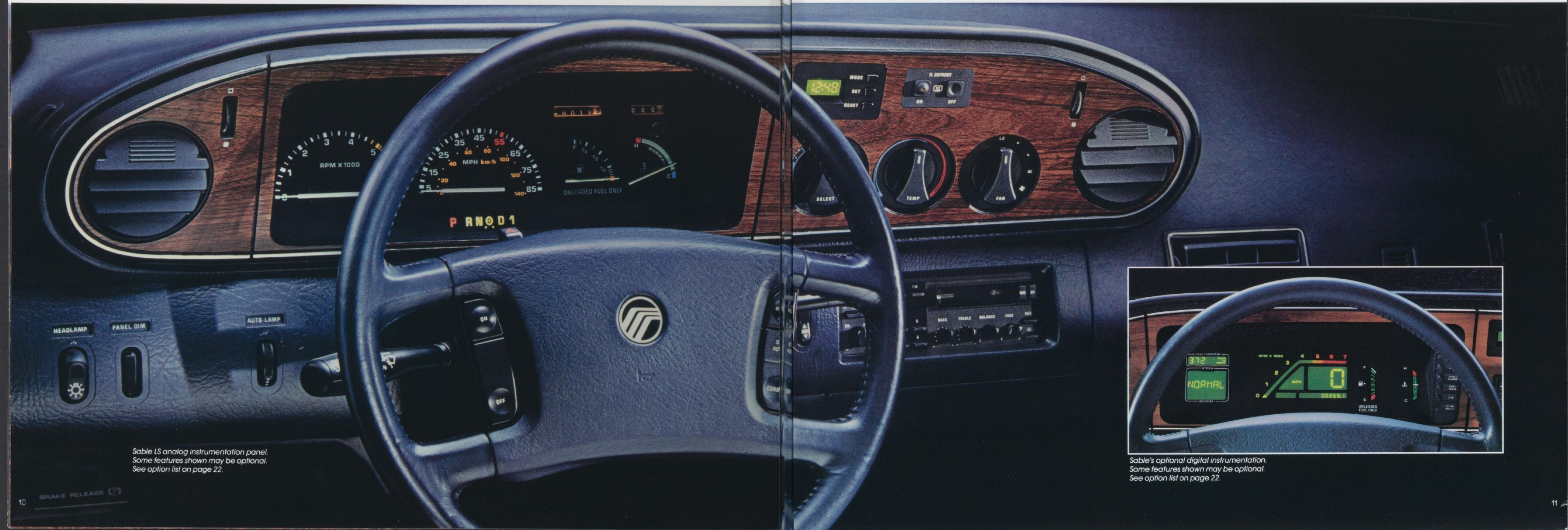
background. It is lit from behind at night to reduce glare, and the panel lens is angled to eliminate annoying reflections.

All driver controls can be

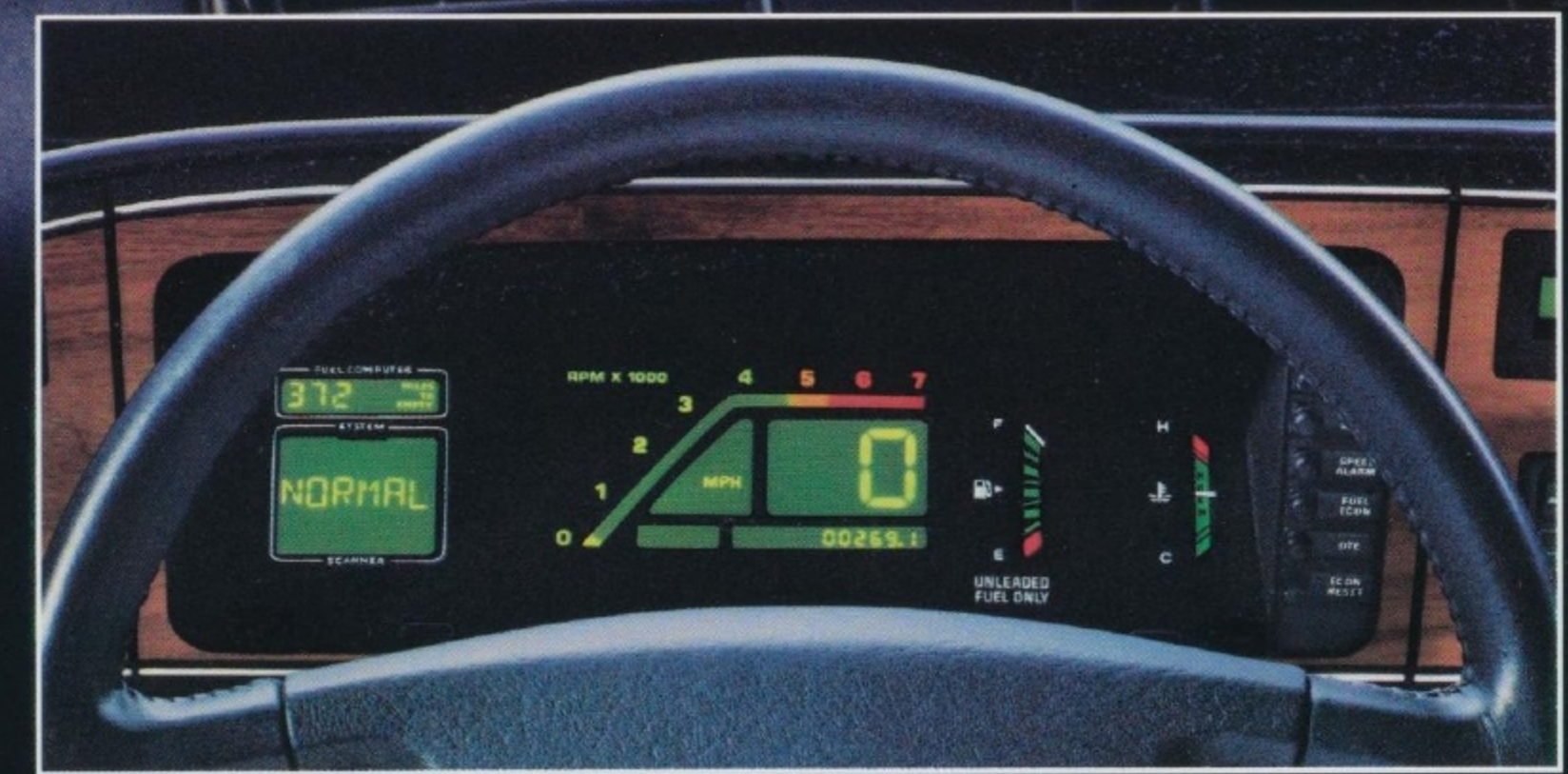
reached without the driver having to lift his or her back from the seat. And specially shaped switches let the driver know if one is on or off without ever

looking away from the road.

Sable is one automobile that is remarkably easy to understand.



Sable LS analog instrumentation panel. Some features shown may be optional. See option list on page 22.



Sable's optional digital instrumentation. Some features shown may be optional. See option list on page 22.

**SABLE'S MANY TALENTS INCLUDE
LOOKING AFTER YOUR COMFORT
WHILE KEEPING YOU FULLY IN CHARGE.**

Sable's driver's-car philosophy extends right down to the ergonomic design of its front seats. More than three years and 100,000 miles of actual riding and

driving experience were invested in their development.

The front seatbacks have a special 6-spring support system that provides back support

above and beyond the normal cushioning. This is especially important over longer driving distances when lower back fatigue can become a concern.

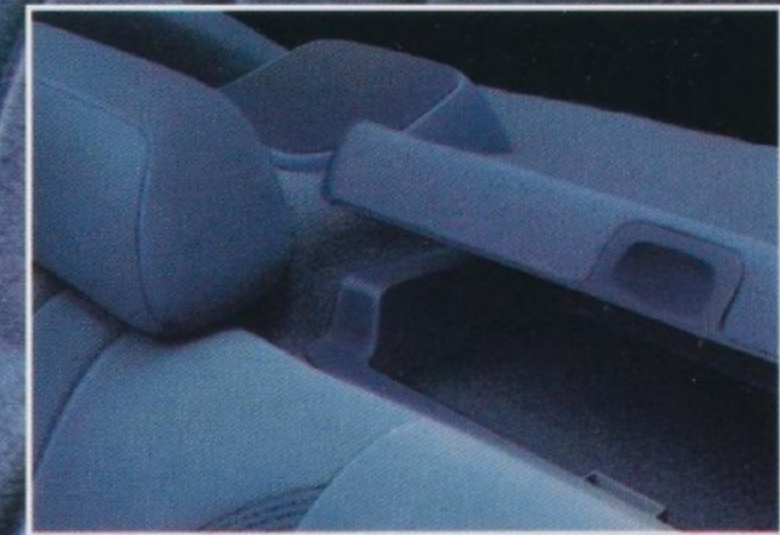
And in the interests of comfort and convenience, the seat belt buckles move with the seat cushion. This allows you to adjust the seat without having

to readjust the seat belt.

The driver's and front passenger's seatbacks are also adjustable for maximum flexibility and comfort.



Steering wheel mounted speed control.



Storage box built into rear window ledge.



Ergonomically designed door handle.

Sable LS in Shadow Blue.
Some features shown may be optional.
See option list on page 22.

**WHEN A STATION WAGON IS ALSO
A GREAT ROAD CAR, THIS IS WHAT
IT LOOKS LIKE.**

The mere mention of "station wagon" brings a certain shape to mind.

This is not that shape. This is the shape of the most

aerodynamically efficient station wagon sold today. It is a shape that translates into better handling, a quiet interior and improved fuel efficiency.

This shape rides on a fully independent suspension, the sort of underpinnings you would expect on a fine European road car. And it is powered by a strong

3.0-liter V-6 engine with multi-port electronic fuel injection.

Sable wagon. Think of it as a fine road car with exceptional cargo capacity.

USA IMPORTS ONLY
SABLE WAGON



Sable LS wagon in Sandalwood Clearcoat Metallic. Some features shown may be optional. See option list on page 22.

THE ONLY THING TRADITIONAL ABOUT SABLE WAGON IS ITS LOAD SPACE.

Just because it isn't shaped like a box, don't think for one moment that it can't carry goods like a box.

Within the sleek exterior of

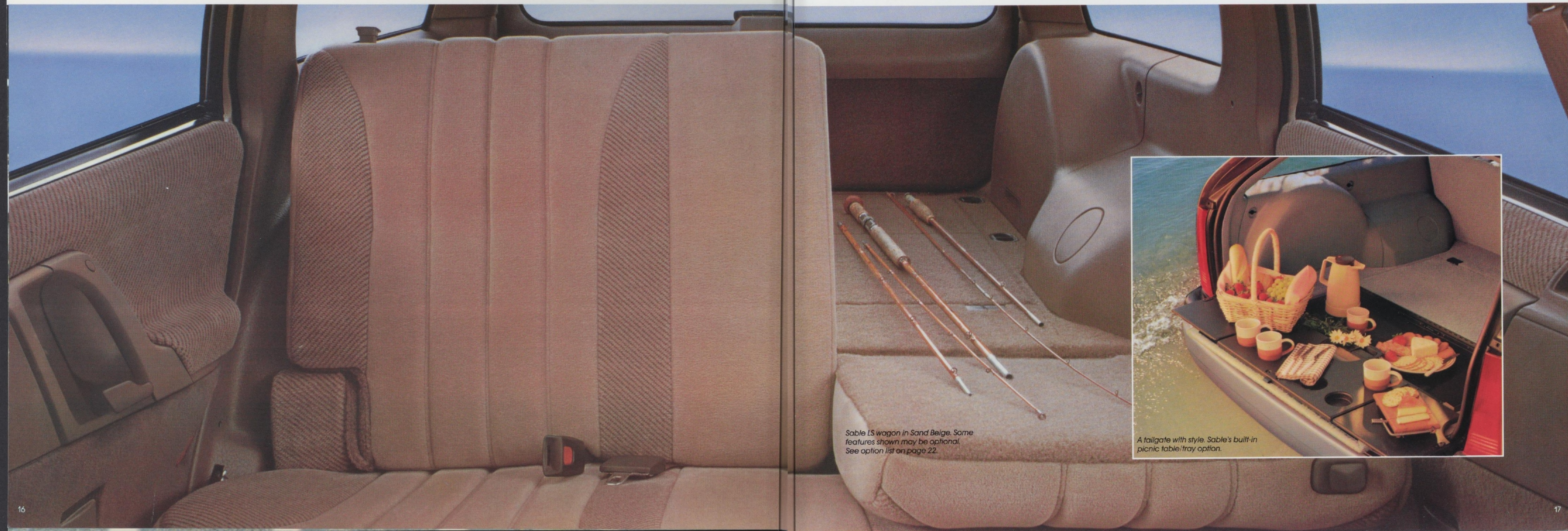
Sable wagon is all of the versatility and carrying capacity you expect in a wagon.

Its 60/40 split rear seat lets you fold all or part of the seat-

back down flat. With the entire seatback down, Sable delivers a cargo area that is six and a half feet long and over three feet wide. And the rear liftgate allows

you to open only the window or the entire liftgate for loading.

There is also a built-in picnic table/tray option that allows you to arrange a stylish picnic at the tailgate.



Sable LS wagon in Sand Beige. Some features shown may be optional. See option list on page 22.



A tailgate with style. Sable's built-in picnic table/tray option.

**NOW, TRY TO NAME OTHER WAGONS
THAT CAN COMPARE IN STYLE AND
PERFORMANCE.**

*Sable wagon is tough to match.
It offers a rare blend of tradi-
tional wagon virtues, advanced
aerodynamic styling and impres-
sive handling characteristics.*

*It is available in two models,
GS and LS. Both come with a
high level of standard equip-
ment which includes dual power
mirrors, aerodynamic halogen*

*headlamps, nitrogen gas-pres-
surized struts and shocks, side
window defoggers and an elec-
tronic AM/FM stereo radio with
four speakers.*

*An aerodynamically styled
roof rack enhances carrying
capacity while the fully car-
peted cargo area inside features
built-in tie-down hooks to help*

*secure loads. A rear facing third
seat for two is available as an
option.*

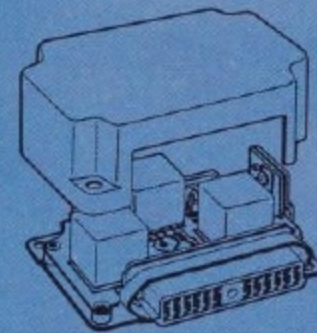
*The LS model features an
even higher level of standard*

*equipment including power win-
dows, front seat power lumbar
supports and lower exterior body-
side cladding. It is also available
with optional leather upholstery.*



*Sable GS wagon in Oxford White.
Some features shown may be optional.
See option list on page 22.*

SABLE'S INNER WORKINGS HAVE A BEAUTY ALL THEIR OWN.



EEC-IV's sensors collect the data to calculate the fuel-flow rate for the optimum air/fuel mixture ratio and determine precise spark timing.

Advanced V-6 power. This 3.0-liter power-plant was specifically designed for Sable. Its multi-port electronic fuel-injection system and free-breathing, fast-burn combustion chambers provide Sable with spirited performance and optimum fuel efficiency.*

For improved fuel efficiency, Sable's V-6 is designed to use lightweight 5W30 motor oil instead of the typical 10W30.

Even routine servicing on the Sable V-6 has been simplified. Service points like the oil dipstick, oil filler cap and windshield washer filler cap are highlighted in an easy-to-spot bright yellow.



Power-assisted, ventilated front disc brakes provide effective cooling to help reduce brake fade

after repeated hard stops and offer fast recovery if the brakes should become wet.

*See EPA statement on page 25.



Four-wheel independent suspension works in concert with superb vehicle aerodynamics to enhance handling.



Sable's front-wheel drive and all season steel-belted tires provide excellent traction in all kinds of weather.



Sable's 3.0-liter V-6 produces a strong and efficient 140 hp.



Sable's V-6 engine and 4-speed transmission provide spirited all around performance.

Sable's front suspension uses nitrogen gas-pressurized MacPherson struts to help cushion the harshest jolts and jars.



Power rack-and-pinion steering delivers precise steering response.

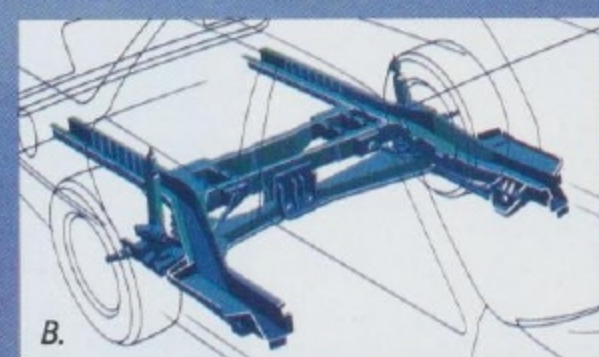
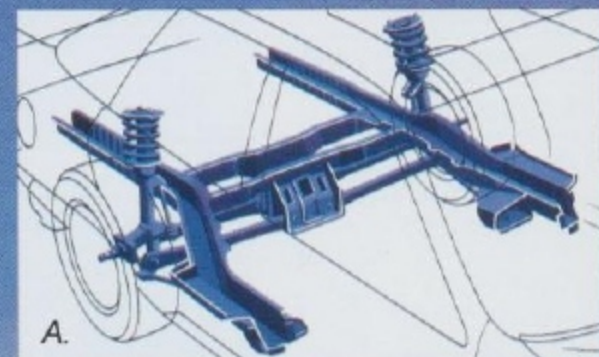


EEC-IV engine controls. The 3.0-liter V-6 is fitted with Ford Motor Company's fourth-generation Electronic Engine Control (EEC-IV). This on-board computer continuously monitors and fine tunes the engine to maximize responsiveness, driving smoothness and fuel economy.* It even adjusts engine operation for outside temperature, altitude and operating conditions.

EEC-IV also has a "keep alive memory" that records engine irregularities and "reports" them to the technician the next time the car is in for servicing.

Automatic overdrive. Sable's V-6 is coupled to a 4-speed automatic overdrive transmission. Its electronically controlled torque converter lockup in third and fourth gears reduces noise, vibration and harshness levels and improves overall performance and economy.* Its overdrive fourth gear with a 0.69 to 1 ratio makes Sable an efficient highway cruiser.

Four-wheel independent suspension. Sable's smooth, controlled ride is the product of its fully independent suspension system. The MacPherson struts and shock absorbers are nitrogen gas-pressurized to help control wheel movement and give Sable the ride and performance feel serious drivers have come to associate with high-priced European sedans.



A. The Sable sedan's rear suspension achieves its touring car ride through this special combination of parallel lower control arms and nitrogen gas-pressurized MacPherson struts.

B. Sable wagon handles like a great road car, in part, because of upper and lower suspension arm arrangement that has both the springs and the gas-pressurized shocks attached to the lower arm.

SELECTED OPTIONAL AND STANDARD FEATURES THAT MAKE YOUR SABLE EVERY BIT AS SATISFYING AS YOU WANT IT TO BE.

ENGINE

Type	60 degree V-6 OHV
Displacement	3.0 liters
Horsepower (SAE net)	140 @ 4800 rpm
Torque (SAE net)	160 lb-ft @ 3000 rpm
Fuel delivery	Multi-port electronic fuel injection
Compression ratio	9.3:1
Engine control	EEC-IV, Electronic Engine Control

TRANSMISSION

Automatic	4-speed automatic overdrive with electronically controlled converter bypass clutch and torque converter lock-up in 3rd and 4th gears
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SUSPENSION

Front	Independent MacPherson nitrogen gas-pressurized struts with coil springs, tension struts, stabilizer bar and lower control arm (sedan and wagon)
Rear	Sedan - Independent parallel 4-bar arm design, nitrogen gas-pressurized struts and coil springs Wagon - Independent short and long arm, nitrogen gas-pressurized shocks, stabilizer bar and variable rate coil springs

STEERING

Type	Power assist rack-and-pinion with 15.25:1 overall ratio
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BRAKES

Type	Dual hydraulic (diagonally linked front to rear) with power assist
Front	10.1-inch disc (sedan and wagon)
Rear	8.9-inch drum (sedan)/9.8-inch drum (wagon)
Brake swept area	280.2 sq. in. (sedan)/306.5 sq. in. (wagon)

DIMENSIONS (in inches)

	SEDAN	WAGON
Wheelbase	106.0	106.0
Overall length	190.9	191.9
Overall width	70.8	70.7
Overall height	54.3	55.1
Track, front/rear	61.6/60.5	61.6/59.0
Headroom, front/rear	38.3/37.6	38.6/38.3
Legroom, front/rear	41.7/37.1	41.7/36.8
Shoulder room, front/rear	57.5/57.5	57.5/57.5
Hiproom, front/rear	54.9/55.6	54.9/56.4

CAPACITIES

Cargo volume (cu. ft.)	18.5	45.7/81.0 (seatback down)
Fuel	16.0 gal. 18.6 gal. with optional extended range tank	
Oil	5 qt.	
Coolant	11 qt.	
Curb weight (lbs.)	2944	3054

MERCURY SABLE GS SEDAN WAGON LS SEDAN WAGON

FUNCTIONAL FEATURES

Heated Insta Clear® windshield	0	0	0	0
Tinted glass	0	0	S	S
Electric rear window defroster	0	0	0	0
Side window demisters	S	S	S	S
Rear window wiper/washer (wagon)	—	0	—	0
Interval windshield wipers	0	0	S	S
Remote decklid release	0	—	S	—
Remote fuel filler door release	0	0	S	S
Warning lights for washer fluid, headlight or taillight outage, low fuel, low oil, door ajar	—	—	S	S
Extended range fuel tank (18.6 gal.)	0	0	0	0
Stainless steel extended life exhaust system	S	S	S	S
Load floor tie-down hooks	—	S	—	S
Cargo net	—	—	S	S
Extra-quiet sound insulation	S	S	S	S
Rear child-proof locks	S	S	S	S
Heavy duty battery	0	0	0	0
Brake wear sensors	S	S	S	S

EXTERIOR FEATURES

5-mph impact bumpers front/rear	S	S	S	S
Lower door and rocker panel protective urethane coating	S	S	S	S
Lower bodyside cladding	—	—	S	S
Dual power mirrors	S	S	S	S
Aero halogen headlamps	S	S	S	S
Aerodynamically styled roof-rack (may delete for credit)	—	S	—	S

INTERIOR COMFORT AND CONVENIENCE FEATURES

Air conditioning	0	0	S	S
Air conditioning with electronic Automatic Climate Control	0	0	0	0
Light group: Includes dual beam dome light, engine compartment light, instrument panel courtesy light and headlamps-on chime	0	0	S	S
Automatic parking brake release	0	0	S	S
Keyless entry system	0	0	0	0
Rear cargo area cover	—	0	—	0
Flight bench cloth front seat with driver's side recliner	S	S	—	—
Reclining twin comfort seats	0	0	S	S
Reclining bucket seats	0	0	0	0
6-way power driver's seat	0	0	0	0
6-way power driver and passenger seats (Requires twin comfort seats)	0	0	0	0
Vinyl seating surfaces	0	0	—	—
Leather seating surfaces	—	—	0	0
60/40 split fold-down rear seat	—	S	—	S
Rear facing third seat (wagon only)	—	0	—	0
Map pockets on front doors	S	S	S	S
Visor vanity mirrors	S	S	—	—
Illuminated visor vanity mirrors	0	0	S	S
Rear seat center fold-down armrest	S	—	S	—
Fully trimmed luggage compartment with light	S	S	S	S
Picnic table/tray (wagon only)	—	0	—	0

Speed control	0	0	0	0
Tilt steering wheel	0	0	0	0
Power antenna	0	0	0	0
Power windows	0	0	S	S
Power lock group: Includes door locks, decklid (sedan only) and fuel filler door	0	0	0	0

SOUND SYSTEMS

Electronic AM/FM stereo, with four speakers (may delete for credit)	S	S	S	S
Electronic AM/FM stereo with cassette and four speakers	0	0	0	0
Premium Sound - Electronic AM/FM stereo with cassette, amplifier and six speakers	0	0	0	0

INSTRUMENTATION

Analog instrumentation with speedometer, tachometer, engine coolant temperature gauge, fuel gauge and trip odometer	S	S	S	S
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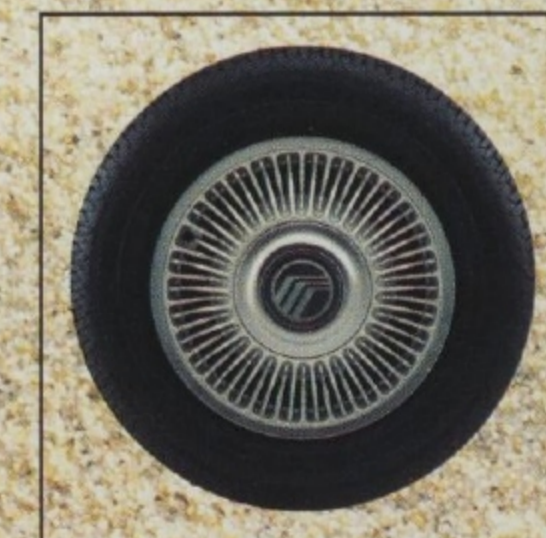
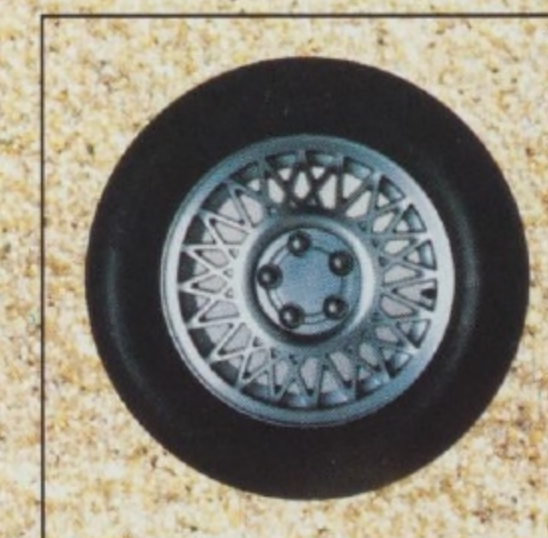
Electronic digital display instrumentation with speedometer, tachometer, engine coolant temperature gauge, fuel gauge, trip odometer and Tripfinder® computer	0	0	0	0
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WHEELS AND TIRES

P205/70R14 black sidewall with deluxe wheel covers	S	S	S	S
P205/70R14 white sidewall	0	0	0	0
P205/65R15 black sidewall	0	0	0	0
P205/65R15 white sidewall	0	0	0	0
14-inch polycast wheels	0	0	0	0
15-inch cast-aluminum wheels	0	0	0	0
15-inch locking spoke wheel covers	0	0	0	0
15-inch deluxe wheel covers	0	0	0	0
Conventional size spare tire	0	0	0	0

S - Standard feature
0 - Optional feature

Left to right: 15-inch cast-aluminum wheel, 14-inch polycast wheel, 15-inch locking spoke wheel cover, 15-inch deluxe wheel cover (14-inch deluxe wheel cover is identical in appearance.)

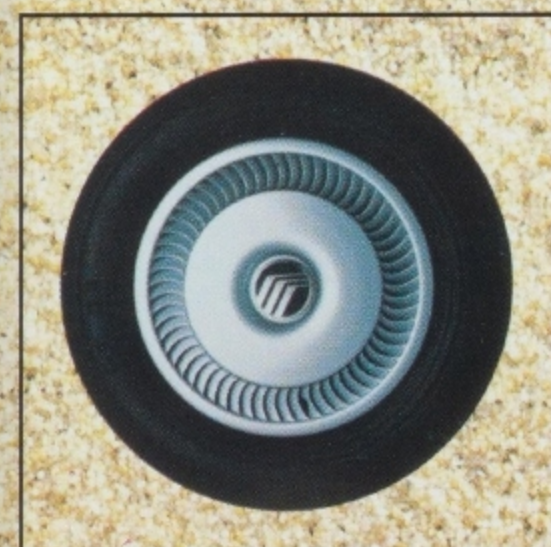


PERHAPS THE ONLY THING EASIER THAN DRIVING A SABLE IS ORDERING THE ONE YOU WANT.

Over the years, Mercury buyers have tended to prefer certain combinations of optional equipment. So we've grouped them together

GS SERIES SEDAN AND WAGON	Preferred Equipment Package		
	201A	202A	203A
Interval windshield wipers	•	•	•
Tilt steering wheel	•	•	•
Fingertip speed control	•	•	•
Electric rear window defroster	•	•	•
Automatic parking brake release	•	•	•
Tinted glass	•	•	•
Digital clock	•	•	•
Front and rear floor mats	•	•	•
Air conditioning	•	•	•
Leather-wrapped steering wheel	•	•	•
Power windows	•	•	•
Power lock group	•	•	•
Twin comfort seats	•	•	•
AM/FM electronic stereo radio with cassette tape player	•	•	•
6-way power driver's seat	•	•	•
Illuminated visor vanity mirrors	•	•	•
Light group	•	•	•

TAKE THIS EASY-TO-ORDER FORM TO YOUR LINCOLN-MERCURY DEALER.



in the Preferred Equipment Packages listed below. And priced them to cost you less than if they were purchased separately.*

LS SERIES SEDAN AND WAGON	Preferred Equipment Package	
	225A	226A
Tilt steering wheel	•	•
Leather-wrapped steering wheel	•	•
Fingertip speed control	•	•
Electric rear window defroster	•	•
Power lock group	•	•
Front and rear floor mats	•	•
6-way power driver's seat	•	•
Premium Sound System with AM/FM electronic stereo radio and cassette tape player	•	•
Electronic instrument cluster	•	•
Extended range fuel tank	•	•
Power radio antenna	•	•

*Specific content is subject to change throughout model year. Consult your dealer for the most up-to-date information.

SABLE COLORS

Standard Exterior Colors

Black
Oxford White
Sand Beige
Taupe*

Optional Clearcoat Colors

Silver Clearcoat Metallic
Smoke Clearcoat Metallic
Bright Red Clearcoat Metallic
Light Regatta Blue Clearcoat Metallic
Medium Shadow Blue Clearcoat Metallic
Medium Aegean Clearcoat Metallic
Driftwood Clearcoat Metallic
Medium Taupe Clearcoat Metallic
Sandalwood Clearcoat Metallic

Standard Interior Colors

Smoke
Shadow Blue
Scarlet
Sand Beige
Taupe*

*Not available on Sable wagon models

Customer satisfaction and product quality are top priorities at Lincoln-Mercury.

Customer satisfaction with Mercury cars may be attributed to the personalized attention given by the sales and service staffs at Lincoln-Mercury dealerships and to the Lincoln-Mercury Quality Commitment program. Its goal is to achieve outright industry leadership in customer satisfaction. We want Lincoln-Mercury customers to be the most pleased in the entire automotive industry.

An integral part of the Lincoln-Mercury Quality Commitment is the three-year Unlimited Mileage Warranty that covers major powertrain components on 1987 Mercury cars. The warranty is limited and certain deductibles apply. Ask your Lincoln-Mercury dealer for a copy of the warranty and take time to read it.

Motorcraft QUALITY PARTS

Genuine Ford and Motorcraft original equipment replacement parts are engineered and manufactured to Ford's high specifications. They're your best assurance of quality and long-term satisfaction because these replacement parts meet the same high standards as those installed in production.



The optional Ford Extended Service Plan covers certain selected components on new Mercury cars for

longer than the vehicle's basic warranty. The cost is so moderate for the protection offered that it could pay for itself the first time it is needed. Ask your Lincoln-Mercury dealer for complete details of the plan, which is available on cars sold and normally operated in the 50 United States and Canada.



Participating Lincoln-Mercury dealers are now offering the Lifetime Service Guarantee, which guarantees their work on your Mercury Sable for as long as you own it. This means that you pay for a covered repair once and never again. If it ever has to be fixed again, the repairing dealer will fix it free. Free parts. Free labor. Ask your Lincoln-Mercury dealer for a copy of this limited warranty and take time to read it.

Ford-paid repair programs after the warranty period

Sometimes Ford Motor Company offers adjustment programs to pay all or part of the cost of certain repairs. These programs are intended to assist owners and are in addition to the warranty or to required recalls.

Technical Service Bulletins

All vehicles need repairs during their lifetime. Sometimes Ford issues Technical Service Bulletins (TSBs) and easy-to-read explanations describing unusual engine or transmission conditions which may lead to costly repairs, the recommended repairs and new

repair procedures. Often a repair now can prevent a more serious repair later.

Ask Ford Motor Company or your Lincoln-Mercury dealer about Ford-paid repair programs and TSBs relating to your Mercury Sable.

To get copies of materials for your Sable or the vehicle of interest to you, call Ford toll-free at 1-800-241-3673.

In Alaska or Hawaii, call 1-800-243-3711.

In Georgia, call 1-800-282-0959 or write Ford at: Ford Customer Information System, Post Office Box 95427, Atlanta, GA 30347. Please include your name and address, year, make, model and vehicle identification number, as well as engine size.

EPA statement

1987 EPA mileage estimates were unavailable when this publication was printed. The 1987 Mercury Sable, however, should post good mileage figures. Ask your Lincoln-Mercury dealer for the latest information.

Buckle up—together we can save lives. Buy or lease your Sable from your Lincoln-Mercury dealer.

Specifications and descriptions used were in effect when this publication was approved for printing.

Lincoln-Mercury Division reserves the right to discontinue options at any time or change specifications, equipment or designs without notice and without incurring obligation. Standard and optional equipment listed is subject to change. Some features described are optional at extra cost. Some options are required in combination with other options. Availability of some features may be subject to a slight delay.



 *MERCURY. The shape you want to be in.*